Corporate Support Opportunities

Analysis | Action | Answers

www.aphl.org
Table of Contents

About APHL 3
APHL Membership and Demographics 3
Sustaining Membership Benefits 4
Conferences 5
Sponsorship Opportunities 6-7
Advertising Opportunities 7-8
Additional Sponsorship Opportunities 8

Vision
A healthier world through quality laboratory systems.

Mission
Shape national and global health outcomes by promoting the value and contributions of public health laboratories and continuously improving the public health laboratory system and practice.

APHL is:
Leading the Laboratories Protecting the Nation’s Health
Linking Partners to Safeguard Health
Advancing Laboratory Science
Strengthening National Laboratory Systems Worldwide
Delivering High Quality Training and Continuing Education
Bolstering Laboratory Systems
Shaping National Health Policy
Developing the Next Generation of Laboratory Leaders
About APHL

The Association of Public Health Laboratories (APHL) is a 501(c)(3) non-profit organization uniquely representing state and local public health, environmental, agricultural and other public sector laboratories. APHL serves as a link between member laboratories, federal government agencies and private sector partners, and is the primary advocate for the laboratories that monitor and detect public health threats. APHL’s members are a critical public health resource in identifying and monitoring outbreaks of infectious disease, chemical contaminants in people and the environment, and foodborne illness. In addition, these laboratories screen newborns for genetic and metabolic disorders; respond to natural disasters, industrial accidents and suspected biological, chemical and radiologic terrorism; conduct testing that supports enforcement of water, food, dairy and environmental safety laws; research disease trends and develop new laboratory technologies; and contribute to the formulation of state and national health policies.

About Our Members

APHL represents a unique membership of over 1,500 members from public health, environmental, agricultural and food safety laboratories; and individual scientists public health officials, federal agency representatives, academicians and students, and other public sector laboratories.

Sustaining Membership - Visibility, Information, Insight

APHL’s Sustaining Member Program has enabled public health professionals and corporations to partner in new ways to help shape national and global health outcomes by promoting the value and contribution of public health laboratories. APHL has five levels of corporate membership to fit any sized company.

Benefits

The benefits of APHL membership guarantee that your company is visible to the association’s institutional and individual members:

- complimentary exhibit booth space and full registrations for the APHL Annual Conference
- exclusive access to laboratory and APHL leadership
- opportunities to serve as thought leader
- discounts on advertising
- logo placement on the APHL website

Your company will also gain time-critical information through subscriptions to the weekly eUpdate and quarterly Lab Matters, as well as other member communications.

A full listing of benefits is provided on the next page.
SUSTAINING MEMBERSHIP BENEFITS

<table>
<thead>
<tr>
<th>DIAMOND</th>
<th>PLATINUM</th>
<th>GOLD</th>
<th>SILVER</th>
<th>CORPORATE COLLEAGUE</th>
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<td>$30,500</td>
<td>$18,500</td>
<td>$9,500</td>
<td>$6,050</td>
<td>$3,000</td>
</tr>
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RECOGNITION • MARKETING • SPONSORSHIPS

First right of refusal on sponsorship opportunities ✓
Logo displayed on APHL Homepage ✓ ✓
Logo and link on all eUpdate mailings for a limited time ✓ ✓
Logo placement on APHL website * ✓ ✓ ✓ ✓ ✓ ✓
Your corporate weblink from www.aphl.org ✓ ✓ ✓ ✓ ✓ ✓
Certificate of Membership ✓ ✓ ✓ ✓ ✓ ✓
Discount on advertising in APHL's quarterly print and digital magazine, Lab Matters ✓ ✓ ✓ ✓ ✓ ✓
Logo placement in Lab Matters ✓ ✓ ✓
Submit abstract/poster for any APHL meeting ✓ ✓ ✓ ✓ ✓
Access to sponsorships at APHL Annual Conference ✓ ✓ ✓ ✓ ✓
Submit news or product listing to eUpdate ✓ ✓ ✓ ✓ ✓

PARTICIPATION • EXHIBITING

Complimentary booth at all APHL conferences w/exhibits ✓
Complimentary booth space at APHL Annual Conference ** ✓ ✓ ✓ ✓ ✓ ✓ Half-price booth space
Opportunity to meet with the Board of Directors ✓
Opportunity to participate and present to an APHL Committee ✓ ✓ ✓ ✓
Complimentary full registrations to APHL Annual Conference 5 comp 4 comp 3 comp 2 comp
Registered Member Representative(s) 5 member-registrations 3 member-registrations 2 member-registrations 1 member-registrations
Complimentary registrations at all other APHL meetings 2 registrations
Corporate Member-Associates for $250 each 2 registrations
Select group of representatives to participate in the Corporate Leadership Council Meeting w/APHL leadership 2 registrations 2 registrations
Complimentary registrations at one other APHL conferences 2 registrations

COMMUNICATIONS

Subscription to Lab Matters 5 subscriptions 3 subscriptions 2 subscriptions ✓ ✓
Subscription to APHL eUpdate 5 subscriptions 3 subscriptions 2 subscriptions ✓ ✓
Regular APHL emails with timely information ✓ ✓ ✓ ✓ ✓ ✓
Opportunity to write Industry Matters column for Lab Matters ✓ ✓ ✓

NEW! Corporate Spotlight Advertorial for Lab Matters (based on availability throughout the year) ✓ ✓

RESOURCES

FREE Member Mailing List Rental *** 5 total 3 total 2 total 1 total
Access to the Online Member Search ✓ ✓ ✓ ✓ ✓
APHL Sustaining Member mark for use in marketing materials ✓ ✓ ✓ ✓ ✓

* Your company's logo and description will be listed on the Sustaining Members Roster webpage.

** One complimentary booth at the APHL Annual Conference for the calendar year for Platinum, Gold and Silver. Corporate Colleague will pay half of the booth space price.

*** FREE Member Mailing List Rental does not include members' email addresses or phone numbers.
CONFERENCES 2024

LRN-C Technical Meeting
April 9–11, 2024 | Jacksonville, FL
Designed for scientists working in federal, state and local public health laboratories, this two and one-half day workshop addresses chemical threat preparedness, methods updates, collaborations, proficiency testing, standardized testing procedures, and emerging technologies and issues.

Target Audience: Chemists performing the Laboratory Response Network for Chemical Threats (LRN[C]) testing in public health laboratories, supervisors responsible for oversight of chemical threat testing and LRN-C partners.

Newborn Screening Symposium
October 20–24, 2024 | Omaha, NE
The Newborn Screening Symposium brings together national and international experts to discuss new and emerging technologies, candidate conditions, quality improvement, clinical outcomes and therapeutics, and other developments in the fields of newborn screening and genetics.

Target Audience: Newborn screening and genetic laboratory and program professionals, newborn screening short- and long-term follow-up personnel, maternal and child health nurses and service providers, clinical specialists, genetic counselors, public health nurses, pediatricians, students and patient and parent advocacy groups.

APHL 2024
May 6–9, 2024 | Milwaukee, WI
APHL 2024 APHL's annual conference, brings together more than 1,200 professionals to consider issues, trends and technologies influencing public health laboratory science and practice. Sessions cover the full spectrum of public health laboratory practice, from emerging infectious disease, environmental health and emergency preparedness to informatics, food safety, newborn screening and global health.

Target Audience: APHL Members, state, county, city and local public health laboratory directors, directors of state environmental and agricultural laboratories, government and private laboratory personnel, and others interested in public health laboratory issues.

GenomeTrakr
October 2024 | Hotel at the University of Maryland
Bringing together public health and university laboratories who contribute to FDA's GenomeTrakr network. Meeting participants will hear updates from FDA and GenomeTrakr collaborators, network with their peers, discuss best practices and common challenges, and learn about how their data is utilized to detect and speed up the response to foodborne outbreak investigations.

Target Audience: Public health and university laboratories.

This is an “invitation only” meeting. Please contact robyn.randolph@aphl.org for more information.

Limited exhibit and sponsorship opportunities available.

UPCOMING 2025 CONFERENCES

APHL Annual Conference
May 5–8, 2025 | Portland, OR

ID Lab Con
March 24–27, 2025 | Pasadena, CA

National Conference on Laboratory Aspects of TB
TBD

Newborn Screening Symposium
October 2025 | TBD

Advancing HIV, STI and Viral Hepatitis Conference
November 2025 | Atlanta, GA

Please contact camille.walker@aphl.org for more information about APHL 2025 conference dates.
CORPORATE OPPORTUNITIES

APHL seeks to build partnerships with corporations who provide value and service to our members by creating awareness of their services, brand and work in the public health sector. Many of our sponsorship opportunities are at APHL’s highly-regarded Annual Conference and events, but there are opportunities throughout the year as well. To exhibit, or to increase your visibility and presence with sponsorship, contact Camille Walker, Manager, Corporate Relations, at camille.walker@aphl.org.

Exhibits and Sponsorships

Booth Size: 10’x10’ space
Rates*: $2,750 to $3,000 per conference

(*Annual Conference booth rate is $2,750. Newborn Screening Symposium booth rate is $3,000. Prices subject to change in 2025 for ID Lab Con and TB Conference)

Sponsorship: Costs range from $2,500 to $40,000

Increase your profile with these added benefits:

- Exhibit space with all of the benefits provided to exhibitors
- Recognition in the on-site meeting program
- Recognition in select posts on pre-event social media
- Recognition on signage strategically placed in Exhibit Hall for additional exposure
- Exclusive pre-show and post-show registrant mailing list so you can engage with attendees before and after the 2024 conferences
- Name badge ribbons for your company representatives identifying your level of support at APHL 2024

Sponsorship Opportunities

**Education and Travel Support**

Help build a more educated workforce by providing travel support for members to conferences. This also means an increase in exhibit hall attendees! For each $2,500 contribution you will receive a quarter page ad in the printed program book as well as signage recognition.

**Corporate Leadership Council Meeting**

APHL’s **Corporate Leadership Council Meeting** offers Diamond and Platinum level sustaining members the opportunity to network with APHL’s leadership. This is your opportunity for one-on-one conversations and meaningful collaboration with the leaders of the US public health laboratory system!

**Customized Opportunities**

APHL seeks to build partnerships with corporations who provide services to the field of public health laboratory science. If you are looking for sponsorship opportunities, but are interested in a more customized approach, let’s have a conversation! We are here to work with you to create a sponsorship package that aligns with your strategic goals.
Conference Advertising Opportunities

Conference Program Book

Conference Program Book advertising is a cost-effective way to make a lasting impression on all conference attendees. Advertise where attendees look most! Build recognition, announce products and draw attendees to your booth with a display advertisement in the conference program book, the attendee’s complete program reference. Every attendee receives one!

Contact Terry Reamer, Manager, Meetings, terry.reamer@aphl.org for more information about advertising rates.

Build Brand Awareness

Drive traffic to your booth before the show! Send registrants a pre-show promotion or invitation to visit your booth with the following options.

**Print**
- Conference Program Book
- Tote Bag Inserts

**Digital**
- Exhibitor Email Promotion
- Mobile App Push Notifications
- Mobile App Banner ads

Exhibitor Email Promotion

This one-time promotional email, sent a week before the conference, provides exhibitors a platform to invite attendees to their booth.

Each participating company provides a logo, small paragraph and URL or email address. Limited to 6 listings.

Bonus! Exhibitor Social Media Kit

Plan a series of social media posts to announce your presence as an exhibitor at one of our conferences. Posts with images perform better than text-only posts. We will provide you with an exhibitor social media toolkit before the conference.

**Free to Exhibitors**

Contact Camille Walker, Manager, Corporate Relations, camille.walker@aphl.org or 240.485.2784, for more information about digital conference advertising.
Advertising Opportunities - *Print and Digital*

**Lab Matters Magazine**
Advertising is available for APHL’s quarterly full-color magazine, *Lab Matters*, at affordable rates. This flagship publication offers a range of public health laboratory science content. Targeted exclusively to decision makers in governmental public health laboratories, a niche market. Take advantage of this unique advertising opportunity today!

**Lab Matters Digital Platforms**
The magazine’s digital editions offer readers mobile and “airplane” access, with expanded real estate, multimedia capabilities, links and much more.

The mobile app is available for smartphones and tablets. Anyone can download it for free from mobile app stores (available for iPhone, iPad and Android devices).

APHL membership is not required to access these editions of the magazine, so ads can reach hundreds of additional people.

**eUpdate**
APHL’s primary publication for timely announcements on funding, programs, initiatives, training and news from members, partners and public health. As such, the membership relies highly on this email newsletter, delivered every Thursday afternoon to all APHL members and partners. eUpdate has maintained a loyal, steady readership rate for years, and a good click-through rate that has improved in the past year.

APHL offers only 1 ad per eUpdate issue, making it an exclusive opportunity! Includes graphic and embedded hyperlink (or email contact).

Contact Camille Walker, Manager, Corporate Relations, camille.walker@aphl.org or 240.485.2784, for information about ad rates, production deadlines and more.
Targeted Email Blasts
APHL’s targeted email blasts are an exclusive and efficient method of reaching an already engaged audience, APHL’s membership of roughly 1,400 individuals. This limited opportunity is only available to APHL’s sustaining members.

Recipients
Our list of approximately 1,400 individuals includes directors, managers, laboratory scientists and specialists in state and local public health laboratories, including environmental, chemical, agricultural and food safety laboratories.

Requirements
Content must be relevant to the work of public health laboratory management and staff. APHL requires a non-endorsement legal disclaimer to be added to the top of the email body.

Advertiser must provide:
• .html or .txt file with code (images hosted on advertiser’s servers)
• Subject line (limit 100 characters; recommended length of 50 characters)
• Reply-to email address (optional)

Detailed specifications will be shared if space is contracted.

Rate and Submission
• $4,000 per email blast deployment
• Deadline: 14 days prior to delivery date

Activity metrics (i.e., opens and clicks) will be reported after deployment of the eblast.

Contact Camille Walker, Manager, Corporate Relations, camille.walker@aphl.org or 240.485.2784.

APHL Career Center
Increase your exposure and advertise on the APHL Career Center. Display and rotate your banner ad for 30 days or more on the 10 most popular pages visited by job seekers inside the APHL job board.

For more information or questions on ad options, contact Amy Alvarado at 860.579.1309 or email amy.alvarado@communitybrands.com.

APHL Public Health Pricing List
The Public Health Pricing List is a members only listing of discounts and special offers from our corporate partners and vendors. Laboratories can receive special pricing for instruments, equipment, testing supplies, PPE and more, from your company. Service agreements and informational fliers are included.

The pricing list is only available to the APHL member representatives and member associates that have been given membership rights under their APHL laboratory membership.

For more information about submitting your company’s public health pricing list and discount offerings, please contact Camille Walker, Manager, Corporate Relations, camille.walker@aphl.org.
Association of Public Health Laboratories
7700 Wisconsin Avenue, Suite 1000
Bethesda, MD 20814

www.aphl.org

For Information regarding membership, corporate support, exhibiting and advertising:

Corporate Support Opportunities
Camille Walker, Manager, Corporate Relations
camille.walker@aphl.org | 240.485.2784